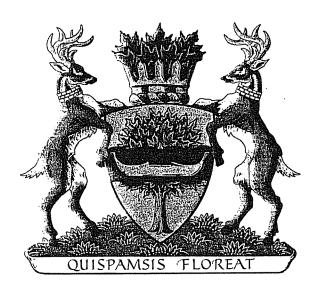
FINANCIAL STATEMENTS

DECEMBER 31, 2011



DECEMBER 31, 2011

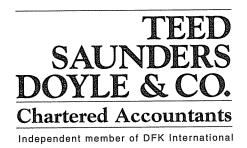
CONTENTS

	Page
INDEPENDENT AUDITORS' REPORT	1 - 2
GENERAL FUND	
Capital Fund Balance Sheet	3
Statement of Investment in Capital Assets	4
Statement of Capital Financing	5
Revenue Fund Balance Sheet	6
Statement of Revenue and Expenditure	7
Supplementary Schedule of Revenue Accounts	8
Supplementary Schedule of Expenditure Accounts	9 - 12
UTILITY FUND	
Capital Fund Balance Sheet	13
Statement of Investment in Capital Assets	14
Statement of Capital Financing	15
Revenue Fund Balance Sheet	16
Statement of Revenue and Expenditure	17
Supplementary Schedule of Revenue Accounts	18
Supplementary Schedule of Expenditure Accounts	19
LAND TRUST FUND	
Balance Sheet	20
Statement of Changes in Net Assets	21
GENERAL RESERVE FUNDS	
Balance Sheet	22
Statement of Changes in Net Assets	23
UTILITY RESERVE FUNDS	
Balance Sheet	24
Statement of Changes in Net Assets	25
NOTES TO FINANCIAL STATEMENTS	26 - 35
SCHEDULE OF INTERFUND BALANCES	36



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INDEPENDENT AUDITORS' REPORT

To His Worship The Mayor and Members of Council Municipality of Quispamsis, New Brunswick

We have audited the balance sheets of the general, utility, land trust, general reserve funds and utility reserve funds of the Municipality of Quispamsis as at December 31, 2011 and the statements of revenue and expenditure, investment in capital assets, capital financing and changes in net assets for the year then These financial statements have been prepared to comply with the accounting principles prescribed for New Brunswick municipalities by the Department of Local Government.

Council and Management's Responsibility for the Financial Statements

Council and management are responsible for the preparation and fair presentation of these financial statements in accordance with the accounting principles prescribed for New Brunswick municipalities by the Department of Local Government, and for such internal control as council and management determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for Frêdericton Partners Our audit Saidhighn Partners Andrew P. Logan Peter L. Logan

Independent Auditors' Report to His Worhip The Mayor and Members of Council of the Municipality of Quispamsis (cont'd)

Opinion

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Municipality as at December 31, 2011 and the results of its operations and changes in its sources and applications of capital financing for the year then ended in accordance with the basis of accounting described in Note 1 to the financial statements.

These financial statements have been prepared to comply with the accounting principles prescribed for New Brunswick municipalities by the Department of Local Government, and have not been, and were not intended to be, prepared in accordance with Canadian generally accepted accounting principles. These financial statements are solely for the information and use of the Municipality of Quispamsis, and the Minister of the Department of Local Government of the Province of New Brunswick, and are not intended to be and should not be used for any other purpose.

CHARTERED ACCOUNTANTS

Teel Securdos Dophe & Co.

Saint John, NB April 3, 2012

GENERAL CAPITAL FUND BALANCE SHEET

AS AT DECEMBER 31, 2011

	2011	<u> 2010</u>
ASSETS		
CAPITAL ASSETS (Notes 1, 6 and 7)	\$ <u>68,910,960</u>	\$ <u>61,578,082</u>
LIABILITIES AND INVESTMENT IN CAPI	ITAL ASSETS	
CURRENT Bank loan (Notes 2 and 3) Due to own funds (Notes 2 and 4), page 36	\$ - 1,954,799	\$ 6,100,000 8,665,210
	1,954,799	14,765,210
LONG-TERM (Notes 1, 2 and 6)	18,664,910	_5,002,497
INVESTMENT IN CAPITAL ASSETS	48,291,251	41,810,375
	\$ <u>68,910,960</u>	\$ <u>61,578,082</u>

GUARANTEES (Note 10)

COMMITMENTS (Note 13)

APPROVED BY:

Mayor

Treasurer

GENERAL CAPITAL FUND STATEMENT OF INVESTMENT IN CAPITAL ASSETS

	<u>2011</u>	<u>2010</u>
BALANCE AT BEGINNING OF YEAR	\$ <u>41,810,375</u>	\$ <u>33,297,993</u>
ADD:		
Grant from the Government of Canada		
Land and Recreation facilities (Note 7)	-	300,000
Grants from the Province of New Brunswick		
Land and Recreation facilities (Note 7)	60,000	3,000,000
Contributions from local improvement levy	25,058	41,773
Contributions from public donations (Note 7)	433,052	50,608
Contributions from own funds		
General Capital Reserve Fund	1,330,000	375,000
General Revenue Fund		
Capital expenditures	3,861,948	3,788,002
Long-term debt payments	937,587	990,726
	6,647,645	8,546,109
LESS:		
Cost of capital assets disposed of during the year	166,769	33,727
BALANCE AT END OF YEAR	\$ <u>48,291,251</u>	\$ <u>41,810,375</u>



GENERAL CAPITAL FUND STATEMENT OF CAPITAL FINANCING

	<u>2011</u>	<u> 2010</u>
SOURCES		
Transfers from		
Government of Canada		
Land and Recreation facilities (Note 7)	\$ -	\$ 300,000
Province of New Brunswick		
Land and Recreation facilities (Note 7)	60,000	3,000,000
Local improvement levy	25,058	41,773
Public donations (Note 7)	433,052	50,608
Own funds	1 220 000	277.000
General Capital Reserve Fund	1,330,000	375,000
General Revenue Fund	2.071.040	2 7700 002
Capital expenditures	3,861,948	3,788,002
Long-term debt payments	<u>937,587</u>	<u>990,726</u>
	6,647,645	8,546,109
Proceeds from debenture issue (Note 6)	14,840,000	955,000
Temporary financing at end of year		
Proceeds from short-term bank loan	-	6,100,000
Temporary advances from own funds (Note 4)	1,954,799	<u>8,665,210</u>
Temporary advances from own rands (110to 4)	<u>1.36.26.1.8.1.6.6.</u>	
	<u>1,954,799</u>	14,765,210
	\$ <u>23,442,444</u>	\$ <u>24,266,319</u>
APPLICATION		
Temporary financing at end of previous year		
Payment of short-term bank loan	\$ 6,100,000	\$ -
Temporary advances from own funds	8,665,210	4,505,110
		•
	14,765,210	4,505,110
Capital expenditures	7,499,647	17,815,483
Long-term debt payments	1,177,587	_1,945,726
	\$ <u>23,442,444</u>	\$ <u>24,266,319</u>



GENERAL REVENUE FUND BALANCE SHEET

AS AT DECEMBER 31, 2011

	<u> 2011</u>	<u>2010</u>
ASSETS		
CURRENT Cash (Note 2) Accounts receivable (Note 2) HST recoverable Due from own funds (Notes 2 and 4), page 36 Current portion of local improvement levy receivable Inventories (Note 1) Prepaid expenses	\$ 1,328,307 378,715 271,220 1,074,369 35,527 85,146 13,047 3,186,331	\$ 61,141 104,578 697,815 5,284,249 53,718 111,753 18,564 6,331,818
LOCAL IMPROVEMENT LEVY RECEIVABLE (Notes 2 and 14)	161,698	169,246
UNAMORTIZED BOND DISCOUNT (Note 1)	213,342	68,004
	\$ <u>3,561,371</u>	\$ <u>6,569,068</u>
LIABILITIES		
CURRENT Accounts payable and accrued liabilities (Note 2) Deferred revenue (Note 12)	\$ 3,480,467 	\$ 6,381,179 107,428 6,488,607
SURPLUS		
SURPLUS AT BEGINNING OF YEAR	80,461	1,835
SURPLUS FOR THE YEAR	1,888	79,016
TRANSFER OF SECOND PREVIOUS YEAR'S SURPLUS (Note 1)	(1,445)	(390)
SURPLUS AT END OF YEAR	80,904	80,461
	\$ <u>3,561,371</u>	\$ <u>6,569,068</u>

GUARANTEES (Note 10)

COMMITMENTS (Note 13)

APPROVED BY:

Mayor

Treasurer



GENERAL REVENUE FUND STATEMENT OF REVENUE AND EXPENDITURE

		<u>2011</u> Budget	<u>2011</u> Actual	<u>2010</u> Actual
REVENUE (Note 1)	Page			
Warrant of assessment		\$ 17,249,402	\$ 17,249,403	\$ 16,358,214
Sale of services	8	989,282	853,606	359,891
Services to other governments				
Province of New Brunswick	8	45,701	45,621	46,615
Other revenue from own sources	8	297,232	512,440	327,625
Conditional transfers	8	55,000	72,304	90,713
Unconditional transfers, Provincial		831,481	831,480	839,880
Other transfers	8	225,000	225,000	
		19,693,098	19,789,854	18,022,938
EXPENDITURE (Note 1)				
General government services	9	1,873,059	1,811,840	1,536,820
Protective services	10	5,125,150	5,025,963	4,765,721
Transportation services	11	3,336,965	3,574,191	3,335,033
Environmental health services	11	151,606	153,600	146,341
Environmental development services	11	404,187	398,176	359,159
Recreational and cultural services	12	3,372,646	3,304,124	2,341,283
Fiscal services	12	5,430,930	5,521,517	5,459,955
Surplus of second				
previous year (Note 1)		(1,445)	(1,445)	(390)
		19,693,098	19,787,966	17,943,922
SURPLUS FOR THE YEAR		\$	\$ <u>1,888</u>	\$ <u>79,016</u>





GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF REVENUE ACCOUNTS

	<u>2011</u> Budget	2011 Actual	<u>2010</u> Actual
SALE OF SERVICES Qplex, arena, building and other rentals Recreational programs	\$ 973,042 16,240	\$ 838,831 14,775	\$ 338,177 21,714
·	\$ <u>989,282</u>	\$ <u>853,606</u>	\$359,891
SERVICES TO OTHER GOVERNMENTS Provincial highways	\$ <u>45,701</u>	\$ <u>45,621</u>	\$ <u>46,615</u>
OTHER REVENUE FROM OWN SOURCES Licenses, permits, and fines Return on investments Other	\$ 259,000 4,340 33,892	\$ 223,010 18,415 	\$ 232,760 16,102 78,763
	\$ <u>297,232</u>	\$ <u>512,440</u>	\$ <u>327,625</u>
CONDITIONAL TRANSFERS Recreation grants	\$55,000	\$	\$ 90,713
TRANSFERS FROM General Operating Reserve Fund	\$225,000	\$225,000	\$



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

	<u>2011</u> Budget		2011 Actual		······································		<u>2010</u> Actual
GENERAL GOVERNMENT SERVICES							
Legislative							
Mayor's office	\$	41,670	\$	36,558	\$	38,548	
Councillors' office		165,731		126,398		155,638	
Other		26,600	******	30,365	_	24,500	
		234,001		193,321		218,686	
Administrative							
Manager's office		294,706		285,667		235,798	
Clerk's office		165,952		158,416		135,193	
Office building		90,467		85,574		86,338	
Solicitor		104,543		110,171		100,920	
Other		66,394		79,371	*****	32,424	
	*******	722,062		719,199		590,673	
Financial management		260.020		252 464		251 007	
Administration		369,939		352,464		251,907	
External audit		16,000		15,500		16,741	
PSAB implementation (Note 16)	_	60,000		60,000		<u> </u>	
		445,939		427,964		268,648	
Other government services							
Civic relations		89,000		93,327		99,033	
Public liability insurance		87,309		88,143		86,352	
Scholarships and grants		2,500		1,500		1,600	
Cost of assessment		277,248		277,248		262,917	
Other		15,000		11,138		8,911	
	******	471,057	-	471,356		458,813	
	\$_	1,873,059	\$	1,811,840	\$_	1,536,820	



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

	2011 Budget	2011 Actual	2010 Actual
PROTECTIVE SERVICES			
Police Police department (Note 10)	\$ <u>2,626,457</u>	\$ <u>2,624,954</u>	\$_2,475,575
Fire			
Fire department (Note 10)	1,970,374	1,965,111	1,838,970
Water transfer costs	10,560	10,560	10,559
	_1,980,934	1,975,671	1,849,529
Emergency measures			
Telephone 911 (Note 10)	185,904	185,904	171,624
Emergency measures organization	<u>11,496</u>	5,741	<u>17,836</u>
	<u> 197,400</u>	191,645	189,460
Other			
Animal control	57,239	59,911	62,038
Building inspection	256,150	169,599	184,990
Crosswalk guards	6,970	4,183	4,129
	320,359	233,693	251,157
	\$ <u>5,125,150</u>	\$ <u>5,025,963</u>	\$ <u>4,765,721</u>



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

	2011 Budget	2011 Actual	<u>2010</u> Actual
TRANSPORTATION SERVICES			
Common services			
Works office	\$ 30,397	\$ 33,387	\$ 21,470
Engineering	404,193	371,067	353,763
	434,590	404,454	375,233
Roads and Streets			
Winter maintenance	1,460,099	1,652,012	1,431,937
Summer maintenance	1,038,776	1,076,853	1,050,348
Culverts and drainage ditches	66,500	113,342	118,598
	2,565,375	2,842,207	2,600,883
Street lighting	126,000	126,909	121,217
Traffic services			
Street signs	16,200	9,759	19,892
Traffic lane marking	25,000	21,380	21,809
Traffic signals	17,200	9,115	11,243
Railway crossings	9,600	9,899	10,180
Public transit	143,000	150,468	174,576
	211,000	200,621	237,700
	\$ <u>3,336,965</u>	\$ <u>3,574,191</u>	\$ <u>3,335,033</u>
ENVIRONMENTAL HEALTH SERVICES			
Clean up campaign	\$ 145,606	\$ 150,526	\$ 143,683
Climate protection	6,000	3,074	2,658
	\$ <u>151,606</u>	\$ <u>153,600</u>	\$ <u>146,341</u>
ENVIRONMENTAL DEVELOPMENT SERVICES			
Planning Advisory Committee	\$ 233,592	\$ 223,030	\$ 146,154
Enterprise Saint John	103,695	103,695	100,065
Active Transportation Plan		-	53,719
Town Beautification	33,200	39,667	32,430
Other	33,700	31,784	26,791
	\$ <u>404,187</u>	\$398,176	\$ 359,159



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

		<u>2011</u> Budget		2011 Actual		2010 Actual
RECREATIONAL AND CULTURAL SERVICES						
Administration	\$	170,499	\$	160,465	\$	207,923
Facilities maintenance		119,738		129,743		205,286
Beaches		85,160		65,351		74,870
Quispamsis Arena		388,748		389,373		369,110
Qplex		1,085,102		1,136,592		196,579
Parks and playgrounds		778,647		720,158		659,451
Recreation Centre		52,508		53,845		57,638
Civic Centre		48,371		47,815		43,148
Recreation programs		161,208		127,499		68,190
Regional Facilities Commission		353,407		353,407		333,054
Library (Note 10)		68,759		67,357		66,575
Warehouse		11,458		12,211		9,123
Food bank building		11,333		12,572		5,631
225 Hampton Road		602		317		807
Beach House		37,106	-	27,419	_	43,898
	\$_	3,372,646	\$_	3,304,124	\$_	2,341,283
FISCAL SERVICES						
Debt charges						
Interest on long-term debt	\$	532,215	\$	460,732	\$	283,808
Long-term debt repayments		937,588		937,587		990,726
Interest on short-term borrowings		69,933		87,591		49,072
Amortization of long-term discounts	_	8,141		12,611		7,299
		1,547,877		1,498,521	_	1,330,905
Transfers to (from)						
General Capital Fund		3,892,000		3,861,948		3,788,002
General Capital Reserve Fund		-		170,000		350,000
Utility Revenue Fund	_	(8,947)	_	(8,952)	_	(8,952)
	-	3,883,053	-	4,022,996	_	4,129,050
	\$_	5,430,930	\$	5,521,517	\$_	5,459,955



UTILITY CAPITAL FUND BALANCE SHEET

AS AT DECEMBER 31, 2011

	<u>2011</u>	<u>2010</u>	
ASSETS			
CURRENT Due from own funds (Notes 2 and 4), page 36	\$ 962,331	\$ <u>1,012,625</u>	
CAPITAL ASSETS (Notes 1, 5, 6 and 7)	25,627,534	24,098,337	
	\$ <u>26,589,865</u>	\$ <u>25,110,962</u>	
LIABILITIES AND INVESTMENT IN CAPITAL ASSETS			
CURRENT Deferred government grant (Note 5)	\$ <u>1,329,755</u>	\$ <u>1,184,281</u>	
LONG-TERM (Notes 1, 2 and 6)	3,998,000	4,182,000	
INVESTMENT IN CAPITAL ASSETS	21,262,110	19,744,681	
	\$ <u>26,589,865</u>	\$ <u>25,110,962</u>	

GUARANTEES (Note 10)

COMMITMENTS (Note 13)

APPROYED BY:

Mayor

Treasurer



UTILITY CAPITAL FUND STATEMENT OF INVESTMENT IN CAPITAL ASSETS

	<u>2011</u>	<u> 2010</u>
BALANCE AT BEGINNING OF YEAR	\$ <u>19,744,681</u>	\$ <u>19,159,681</u>
ADD: Grant from the Canada/New Brunswick Gas Tax Transfer Program for Engineering structures (Note 5) Contribution from Utility Reserve Fund Contribution from Utility Revenue Fund: Capital expenditures Long-term debt repayments	1,038,807 50,000 85,000 384,000	202,000 383,000 585,000
LESS: Cost of capital assets disposed of during the year BALANCE AT END OF YEAR	40,378 \$ 21,262,110	\$\frac{19,744,681}{}



UTILITY CAPITAL FUND STATEMENT OF CAPITAL FINANCING

	<u> 2011</u>	<u> 2010</u>
SOURCES		
Unapplied from previous year		
Due from own funds	\$ <u>1,012,625</u>	\$
Transfer from		
Canada/New Brunswick Gas Tax Transfer Program		
for Engineering structures (Note 5)	1,184,281	1,184,281
Utility Reserve Fund	50,000	-
Utility Revenue Fund	•	
Capital expenditures	85,000	202,000
Long-term debt payments	384,000	383,000
	_1,703,281	1,769,281
Proceeds from debenture issue (Note 6)	791,000	300,000
	\$ <u>3,506,906</u>	\$ <u>2,069,281</u>
APPLICATION	. •	
Temporary financing at end of previous year		
Temporary advances from own funds (Note 4)	\$ -	\$ 105,581
Capital expenditures	1,569,575	568,075
Long-term debt repayments	975,000	383,000
Unapplied funds at end of year		
Temporary advances to own funds (Note 4)	962,331	_1,012,625
	\$ <u>3,506,906</u>	\$_2,069,281



UTILITY REVENUE FUND BALANCE SHEET

AS AT DECEMBER 31, 2011

	<u>2011</u>	<u>2010</u>
ASSETS		
CURRENT Cash (Note 2) Accounts receivable (Note 2)	\$ 47,921 244,429	\$ 50,859 208,129
	292,350	258,988
UNAMORTIZED BOND DISCOUNT (Note 1)	36,437	32,512
	\$ <u>328,787</u>	\$ <u>291,500</u>
LIABILITIES		
CURRENT Accounts payable and accrued liabilities (Note 2) Due to own funds (Notes 2 and 4), page 36	\$ 35,854 <u>83,591</u>	\$ 48,229 77,558
	<u>119,445</u>	
SURPLUS		
SURPLUS AT BEGINNING OF YEAR	165,713	321,799
SURPLUS FOR THE YEAR	135,305	74,037
TRANSFER OF SECOND PREVIOUS YEAR'S SURPLUS (Note 1)	(91,676)	(230,123)
SURPLUS AT END OF YEAR	209,342	165,713
	\$ <u>328,787</u>	\$ <u>291,500</u>

GUARANTEE (Note 10)

COMMITMENTS (Note 13)

APPROVED BY:

Mayor

Treasurer



UTILITY REVENUE FUND STATEMENT OF REVENUE AND EXPENDITURE

		<u>2011</u> Budget	<u>2011</u> Actual	2010 Actual
REVENUE (Note 1) Sales of services	<u>Page</u> 18	\$ 2,005,133	\$ 2,002,302	\$ 1,838,150
Other own sources	18	30,600	59,977	75,196
		2,035,733	2,062,279	1,913,346
EXPENDITURE (Note 1)				
Environmental health services				
Sewer collection and disposal	19	535,695	415,052	446,706
Water supply	19	249,532	213,594	197,329
Administration	19	381,683	378,755	344,113
Fiscal services	19	960,499	1,011,249	1,081,284
Surplus of second previous year (Not	te 1)	(91,676)	(91,676)	(230,123)
		2,035,733	1,926,974	1,839,309
SURPLUS FOR THE YEAR		\$	\$ <u>135,305</u>	\$ <u>74,037</u>



UTILITY REVENUE FUND SUPPLEMENTARY SCHEDULE OF REVENUE ACCOUNTS

	2011 Budget	<u>2011</u> Actual	2010 Actual
SALES OF SERVICES			
User Fees			
Residential	\$ 1,614,775	\$ 1,604,508	\$ 1,475,351
Commercial	41,096	40,954	39,019
Institutional	150,411	171,325	134,906
Residential water sales	94,900	94,842	84,567
Commercial water sales	26,076	24,248	29,934
Institutional water sales	26,315	26,535	12,763
Water transfer costs	10,560	10,560	10,560
User fee discounts	(10,000)	(8,920)	(8,700)
	_1,954,133	_1,964,052	_1,778,400
Connection fees	,		
Water	6,000	5,250	8,250
Sewer	45,000	33,000	51,500
	51,000	38,250	59,750
	\$ <u>2,005,133</u>	\$ <u>2,002,302</u>	\$ <u>1,838,150</u>
OTHER OWN SOURCES			
Interest on user fees	\$ 28,600	\$ 28,425	\$ 29,498
Interest on current account	2,000	13,906	2,466
Miscellaneous		17,646	43,232
	\$30,600	\$ <u>59,977</u>	\$ <u>75,196</u>



UTILITY REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

		<u>2011</u> Budget		<u>2011</u> Actual		2010 Actual
ENVIRONMENTAL HEALTH SERVICES Sewer collection and disposal						
Sewer collection system	\$	138,003	\$	97,962	\$	98,793
Sewer lift stations		232,987		191,685		213,173
Treatment and disposal	· · · · · · · · · · · · · · · · · · ·	164,705		125,405		134,740
	\$	535,695	\$_	415,052	\$_	446,706
Water supply						
Treatment	\$	45,031	\$	55,388	\$	47,987
Wellfields		6,250		15,349		2,557
Pump		16,350		14,692		2,305
Infrastructure		181,901	******	128,165		144,480
	\$	249,532	\$_	213,594	\$_	197,329
Administration	\$	381,683	\$_	378,755	\$_	344,113
FISCAL SERVICES						
Debt charges	_			****	•	202.000
Long-term debt repayments	\$	384,000	\$	384,000	\$	383,000
Interest on long-term debt		185,668		184,986		194,989
Interest on short-term debt		90,665		25,938		24,229
Amortization of long-term debt discounts	Proceedings.	3,142	•	3,373		3,114
		663,475		598,297		605,332
Transfers to:						
General Revenue Fund		8,947		8,952		8,952
Utility Capital Fund		85,000		85,000		202,000
Utility Capital Reserve Fund		203,077		319,000		252,000
Utility Operating Reserve Fund	vanada.	-		-		13,000
		297,024		412,952		475,952
	\$_	960,499	\$_	1,011,249	\$_	1,081,284



LAND TRUST FUND BALANCE SHEET

AS AT DECEMBER 31, 2011

	<u>2011</u>	<u>2010</u>
ASSETS		
CURRENT Cash (Note 2) Due from own funds (Notes 2 and 4), page 36	\$ 199,695 \$ 199,695	\$ 182,862 2,798 \$ 185,660
NET ASSETS		
NET ASSETS (Note 1)	\$ <u>199,695</u>	\$ <u>185,660</u>
GUARANTEES (Note 10)		

APPROVED BY:

Mayor

Treasurer

LAND TRUST FUND STATEMENT OF CHANGES IN NET ASSETS

	<u>2011</u>	<u>2010</u>
NET ASSETS AT BEGINNING OF YEAR	\$185,660	\$ <u>171,387</u>
ADD: Lot fees Interest	12,000 2,035	13,144 1,129
	14,035	14,273
NET ASSETS AT END OF YEAR	\$ <u>199,695</u>	\$ <u>185,660</u>



GENERAL RESERVE FUNDS BALANCE SHEET

AS AT DECEMBER 31, 2011

	<u>2011</u>	<u>2010</u>
ASSETS		
CURRENT Cash (Note 2) Due from own funds (Notes 2 and 4), page 36	\$ 514,699 1,606 \$ 516,305	\$ 105,841 _1,775,528 \$ 1,881,369
NET ASSETS		
GENERAL CAPITAL (Note 1)	\$ 516,305	\$ 1,656,369
GENERAL OPERATING (Note 1)		225,000
	\$ <u>516,305</u>	\$ <u>1,881,369</u>

GUARANTEES (Note 10)

COMMITMENTS (Note 13)

APPROYED BY:

Mayor

Treasurer



GENERAL RESERVE FUNDS STATEMENT OF CHANGES IN NET ASSETS

	<u>2011</u>	<u>2010</u>
GENERAL CAPITAL RESERVE		
NET ASSETS AT BEGINNING OF YEAR	\$ <u>1,656,369</u>	\$ <u>1,669,370</u>
ADD: Contributions from General Revenue Fund Interest	170,000 19,936 189,936	350,000 11,999 361,999
LESS: Contributions to General Capital Fund	1,330,000	_375,000
NET ASSETS AT END OF YEAR	\$ <u>516,305</u>	\$ <u>1,656,369</u>
GENERAL OPERATING RESERVE		
NET ASSETS AT BEGINNING OF YEAR	\$ 225,000	\$ <u>225,000</u>
LESS: Contributions to General Revenue Fund	225,000	
NET ASSETS AT END OF YEAR	\$	\$ <u>225,000</u>



UTILITY RESERVE FUNDS BALANCE SHEET

AS AT DECEMBER 31, 2011

	2011	<u>2010</u>
ASSETS		
CURRENT Cash (Note 2) Due from own funds (Notes 2 and 4), page 36	\$ 1,125,380 <u>84</u> \$ 1,125,464	\$ 180,678 667,568 \$ 848,246
NET ASSETS		
UTILITY CAPITAL (Note 1) Unrestricted Restricted	\$ 847,021 172,329	\$ 595,181 148,055
	1,019,350	743,236
UTILITY OPERATING (Note 1)	106,114	105,010
	\$ <u>1,125,464</u>	\$ <u>848,246</u>

GUARANTEES (Note 10)

COMMITMENTS (Note 13)

APPRØVED BY:

Mayor

Treasure

UTILITY RESERVE FUNDS STATEMENT OF CHANGES IN NET ASSETS

	<u>2011</u>	<u>2010</u>
UTILITY CAPITAL RESERVE		
NET ASSETS AT BEGINNING OF YEAR	\$ <u>743,236</u>	\$ <u>488,174</u>
ADD: Contributions from Utility Revenue Fund - Wastewater System Upgrade Projects (Note 1) Contributions from Utility Revenue Fund Interest	24,000 295,000 7,114 326,114	32,000 220,000 3,062 255,062
LESS: Contributions to Utility Capital Fund	50,000	
NET ASSETS AT END OF YEAR	\$ <u>1,019,350</u>	\$ <u>743,236</u>
UTILITY OPERATING RESERVE		
NET ASSETS AT BEGINNING OF YEAR	\$ <u>105,010</u>	\$ 91,502
ADD: Contributions from Utility Revenue Fund Interest		13,000 508 13,508
NET ASSETS AT END OF YEAR	\$ <u>106,114</u>	\$ <u>105,010</u>



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

1. SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

These financial statements have been prepared to conform in all material respects to the accounting principles prescribed for New Brunswick Municipalities by the Department of Local Government.

General Revenue Fund

Inventories

Inventories are valued at the lower of average cost and net realizable value.

Annual Surplus/Deficit

The second previous year's surpluses or deficits of the Municipality are included in the operations of the current year.

Utility Revenue Fund

Annual Surplus/Deficit

The second previous year's surpluses or deficits of the Municipality are included in the operations of the current year.

Land Trust Fund

In accordance with the Community Planning Act, the Municipality is required to set aside up to 10% of any land subdivided, or up to 8% of the monetary value of such land, as a reserve. In addition, any proceeds on the sale of public lands acquired through public dedication must be reserved. These funds can only be used for the purchase or development of public lands.

General Capital Reserve Fund

The use of the General Capital Reserve Fund is restricted to capital expenditures of the General Fund. The intention is to use these funds for future expenditures and reduce future borrowing requirements.

Utility Capital Reserve Fund

The use of the Utility Capital Reserve Fund is restricted to capital expenditures of the Utility Fund. The intention is to use these funds for future expenditures and reduce future borrowing requirements.

A portion of this reserve relates to a funding agreements with the Province of New Brunswick for the Wastewater System Upgrade Projects. Under the terms of the agreement, the Municipality is required to contribute \$24,000 (2010 - \$24,000) plus interest annually to this reserve to cover the future replacement costs of short life items relating to this project. As at December 31, 2011 a total of \$172,329 (2010 - \$148,055) has been accumulated under this agreement. Disbursement of these funds are subject to approval from the Province of New Brunswick.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

1. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

General Operating Reserve Fund

The use of the General Operating Reserve Fund is restricted to expenditures of the General Revenue Fund.

Utility Operating Reserve Fund

The use of the Utility Operating Reserve Fund is restricted to expenditures of the Utility Revenue Fund.

Capital Assets

Capital assets are stated at cost in the Capital Funds. The Municipality does not record amortization on its capital assets. Capital expenditures financed through the Operating Funds are recorded as capital expenditures out of revenue in the Operating Funds and as an addition to equity in the Capital Funds.

The cost of disposed assets is recorded as a reduction of equity in the Capital Funds. Proceeds from assets disposed of are recorded as miscellaneous revenue in the Operating Funds.

Unamortized Bond Discounts

Bond discounts are amortized over the life of the respective serial debenture.

Revenue Recognition

Unrestricted revenue is recorded on an accrual basis and is recognized when the service has been completed and collection is reasonably assured. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred.

Expenditure Recognition

Expenditures are recorded on an accrual basis.

Principal payments on long-term debt are recorded as an expense of the Operating Funds and as an increase in equity in the Capital Funds when paid. Interest on long-term debt is recorded on the accrual basis.

Use of Estimates

The preparation of financial statements in accordance with accounting principles prescribed for New Brunswick municipalities by the Department of Local Government requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. These estimates are reviewed periodically, and as adjustments become necessary, they are reported in earnings in the period in which they become known.

An example of significant estimates is the allowance for doubtful accounts.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

2. FINANCIAL INSTRUMENTS

The Municipality's financial instruments consist of cash, accounts receivable, due from own funds, local improvement levy receivable, bank loan, accounts payable and accrued liabilities, due to own funds and long-term debt. Unless otherwise noted, it is management's opinion that the Municipality is not exposed to significant interest, currency or credit risk arising from these financial instruments. The fair value of these financial instruments approximate their carrying values, unless otherwise noted.

The Municipality is subject to credit risk through accounts receivable. The Municipality maintains a provision for potential credit losses, and minimizes credit risk through ongoing credit management.

3. SHORT-TERM BORROWING

The Municipality has arranged a revolving operating facility to provide interim financing for capital expenditures. Funds borrowed must be supported by an Order in Council which is authorization for the Municipality to apply for long-term financing from the Municipal Capital Borrowing Board. During 2011, the Municipality borrowed \$ nil (2010 - \$6,100,000) for short-term financing of assets under construction.

The Municipality has remaining outstanding authority for short-term borrowings as follows:

General Capital Fund, OIC # 09-0075	\$ 2,000,000
General Capital Fund, OIC # 11-0083	3,402,000
	\$ <u>5,402,000</u>
Utility Capital Fund, OIC #09-93	\$ 1,733,000
Utility Capital Fund, OIC #11-0083	_2,750,000
	\$ <u>4,483,000</u>

4. INTERFUND BORROWING

The Municipalities Act of New Brunswick requires that short-term interfund borrowings, other than those for approved capital projects, be repaid within the next year or be included in the next ensuing year's budget for the respective operating funds. The short-term interfund borrowings for other than approved capital projects at December 31, 2010 were repaid prior to December 31, 2011.

5. CANADA/NEW BRUNSWICK GAS TAX TRANSFER PROGRAM

The Municipality has been granted \$4,737,124 over four years (2010-2013) under the second phase of this program. The funds will be spent on capital projects meeting the criteria established by the Federal and Provincial Governments. During the year, the Municipality spent \$1,038,807 (2010 - \$nil) on qualifying projects in the Utility Capital Fund, and received \$1,184,281 (2010 - \$1,184,281) under this program towards the overall cost of the qualifying projects that have been approved.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

6. LONG-TERM DEBT

General Capital Fund

General Capital Fund		Balance anuary 1, 2011		Issued during <u>year</u>	F	Redeemed during <u>year</u>		Balance cember 31, 2011
New Brunswick Municipal Financing								
Corporation Debentures:								
AK12 4.45 - 6.2%, due July			•		ф	0.50.000	Ф	
2021, OIC # 99-72, 00-43	\$	358,000	\$	-	\$	358,000	\$	-
AL20 2.45 - 5.5%, due November		120,000				120.000		
2011, OIC # 00-43,1-11		120,000		-		120,000		-
AO13 3.05 - 5.0%, due July 2013, OIC# 1-11, 2-15, 2-51		851,000				91,000		760,000
AQ06 2.75 - 5.5% due July 2014,		651,000		-		91,000		700,000
OIC# 2-51, 3-34		496,000		_		90,000		406,000
AS07 2.85 - 4.35%, due July		170,000				,,,,,,		,,,,,,,,
2015, OIC # 03-34, 04-08		439,000				81,000		358,000
AU09 4.25 - 4.7%, due June		,				,		,
2016, OIC # 05-55		554,000		••		82,000		472,000
AW06 4.3 - 4.55%, due May								
2017, OIC # 06-71		462,000		•		87,000		375,000
AY14 3.3 - 4.85%, due May								
2018, OIC # 07-12		415,000		-		45,000		370,000
BB23 1.0 - 3.35%, due May						#0.000		407000
2014, OIC # 99-25		246,000		-		59,000		187,000
BD20 1.5 - 3.85%, due November		0.5.5.000				122 000		022.000
2020, OIC # 99-25, 99-72		955,000		-		132,000		823,000
BE14 1.65 - 4.25%, due May 2026, OIC # 00-43, 09-40, 09-72			1	12,240,000			1	2,240,000
BF19 1.35 - 3.45%, due December		-	,	12,240,000		-	1	2,240,000
2026, OIC # 11-39		_		2,600,000		_		2,600,000
2020, 010 11 35	_		-		-		-	
		<u>4,896,000</u>]	14,840,000	_	1,145,000	1	8,591,000
Capital leases:								
HSBC Bank Canada, 5.875%, due		•						
March 2013, secured by equipment		46,489		-		20,636		25,853
HSBC Bank Canada, 5.925%, due						44.044		40.05
July 2015, secured by equipment	_	60,008	-		-	11,951	_	48,057
		106,497		_		32,587		73,910
	_	•	•		-	•	-	ŕ
	\$_	<u>5,002,497</u>	\$	14,840,000	\$_	1,177,587	\$1	<u>8,664,910</u>



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

6. LONG-TERM DEBT (cont'd)

Approval of the Municipal Capital Borrowing Board has been obtained for the Corporate debentures and the capital leases.

Principal payments required during the next five years for the General Capital Fund are as follows:

2012	\$ 1,404,560
2013	1,945,423
2014	1,426,270
2015	1,177,657
2016	1,017,000

In 2013, debenture AO13 will mature with a final amount due of \$664,000, however \$564,000 of this payment is expected to be refinanced during that year. In 2014, debenture AQ06 will mature with a final payment of \$213,000, however \$109,000 of this payment is expected to be refinanced during that year. In 2016, debenture AU09 will mature with a final amount due of \$102,000.

Utility Capital Fund	_	Balance inuary 1, 2011		Issued during <u>year</u>	R	edeemed during <u>year</u>		Balance cember 31, 2011
New Brunswick Municipal Financing								
Corporation Debentures:								
AK13 4.45 - 6.2%, due July	_				Φ.	202.000	æ	
2021, OIC # 00-43	\$	393,000	\$	-	\$	393,000	\$	-
AL21 2.45 - 5.5%, due November		0.000				256 000		
2021, OIC # 00-43, 01-11		256,000				256,000		-
AQ07 2.75 - 5.5%, due July		4 # 0 0 0 0				27 000		122 000
2014, OIC # 01-11, 02-15		159,000		-		37,000		122,000
AS08 2.85 - 4.35%, due July		00.000				17 000		75 000
2015, OIC # 02-15		92,000		-		17,000		75,000
AU10 4.25 - 4.7%, due June		1 000 000				102 000		1 925 000
2016, OIC # 94-13, 93-22		1,928,000		-		103,000		1,825,000
AW07 4.3 - 4.55%, due November		600 000				05.000		604,000
2017, OIC # 05-55, 05-105, 05-91		699,000		-		95,000		004,000
AY15 3.5 - 4.85%, due May 2018,		01 000				21,000		70,000
OIC # 06-71, 07-12		91,000		-		21,000		70,000
BB24 1.0 - 4.50%, due November		264,000				26,000		238,000
2019, OIC # 07-12		264,000		-		20,000		250,000
BD21 1.5 - 3.85%, due November		300,000				27,000		273,000
2020, OIC # 08-42		300,000		-		27,000		275,000
BE15 1.65 - 4.25%, due May				591,000		_		591,000
2021, OIC # 00-43,01-11		-		391,000		_		371,000
BF20 1.35 - 3.45%, due December				200,000				200,000
2021, OIC # 09-68	_		-	200,000	-		-	
	\$_	<u>4,182,000</u>	\$	791,000	\$_	975,000	\$_	3,998,000



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

6. LONG-TERM DEBT (cont'd)

Approval of the Municipal Capital Borrowing Board has been obtained for the long-term debt.

Principal payments required during the next five years for the Utility Fund are as follows:

2012	\$ 400,000
2013	403,000
2014	400,000
2015	371,000
2016	1,666,000

In 2016, debenture AU10 will mature with a final amount due of \$1,416,000. It is anticipated that \$1,304,000 of this payment will be refinanced during that year.

7. CAPITAL ASSETS

	<u>2011</u>	<u>2010</u>
General Capital Fund		
Land	\$ 1,478,841	\$ 1,415,964
Buildings	6,739,734	5,852,876
Engineering structures	26,084,623	23,605,757
Machinery and equipment	4,147,860	3,794,503
Recreation facilities	27,796,401	24,678,324
Investment in Kennebecasis Valley Fire Department Inc. assets	2,415,668	2,187,566
Investment in Kennebecasis Public Library Inc. assets	247,833	43,092
	\$ <u>68,910,960</u>	\$ <u>61,578,082</u>

During the year, grants totaling \$60,000 (2010 - \$3,300,000) were recorded from the Government of Canada and the Province of New Brunswick for capital assets acquired in the General Capital Fund. In 2011, donations totaling \$433,052 (2010 - \$50,068) were received for assets in the General Capital Fund.

	<u>2011</u>	<u>2010</u>
Utility Capital Fund		
Land Buildings Engineering structures Machinery and equipment	\$ 428,183 9,040 21,065,100 4,125,211	\$ 424,046 9,040 19,539,687 4,125,564
	\$ <u>25,627,534</u>	\$ <u>24,098,337</u>



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

8. EMPLOYEE PENSION PLAN

The Municipality and its employees participate in a multiple-employer defined benefit pension plan administered by a board elected by the members under the provisions of the Municipalities Act of New Brunswick. Pensions are provided based on length of service and best average earnings.

An actuarial valuation prepared as at December 31, 2010 indicated the present value of the accumulated plan benefits exceeded the market value of the net assets available for these benefits. The pension plan has been granted a solvency deficiency exemption by the Province of New Brunswick. On a going concern valuation basis, the actuarial valuation indicated a plan deficit of \$9,703,300, a decrease of \$901,400 from the 2009 deficit of \$10,604,700. Of this plan deficit, an estimated \$694,100 relates to the Municipality of Quispamsis. In response to the deficit increase, effective January 1, 2010, plan benefits were reduced and contribution rates were increased. Based on the assumptions as at December 31, 2010, the actuary expected the level of employer and employee contributions to be sufficient to fund the deficit in less than fifteen years, as allowed by the Pension Benefits Act.

9. OPERATING BORROWING COMPLIANCE

As prescribed in the Municipalities Act, borrowing to finance General Revenue Fund operations is limited to 4% of the Municipality's budget. Borrowing to finance Utility Fund operations is limited to 50% of the operating budget for the year. In 2011, the Municipality has complied with these restrictions.

10. RELATED PARTY TRANSACTIONS

The Municipality funds certain community organizations of which it has influence over their budgets and limited influence over their operations. The organizations and the amounts paid to (received from) these organizations include:

	<u>2011</u>	<u>2010</u>
Kennebecasis Public Library Inc.: Library operations Library capital	\$ 67,357 247,833	\$ 66,575 43,092
	315,190	109,667
Rothesay Regional Joint Board of Police Commissioners:		
Police Protection 911 Communications	2,624,954 185,904	2,475,575 171,624
	2,810,858	2,647,199



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

10. RELATED PARTY TRANSACTIONS (cont'd)

	<u>2011</u>	<u>2010</u>
Kennebecasis Valley Fire Department Inc. Contribution for:		
Fire Protection Fire Department assets	1,965,111 228,102	1,838,970 144,755
	2,193,213	1,983,725
Received for: Fire station rentals Fire administration fee	(43,436) (32,692)	(42,580) (31,739)
	2,117,085	1,909,406
	\$ <u>5,243,133</u>	\$ <u>4,666,272</u>

The Municipality has agreed to pay its proportionate share of any operating deficit and to guarantee its proportionate share of any liabilities of the above organizations. In addition, the Municipality has guaranteed its proportionate share of any debt incurred for capital projects for the Rothesay Regional Joint Board of Police Commissioners.

At December 31, 2011, the Town has guaranteed its proportional share (54.981%) of the \$1,743,000 outstanding debt incurred by the Rothesay Joint Board of Police Commissioners on the construction of their police station.

Employees of the Kennebecasis Valley Fire Departments Inc. and the Rothesay Regional Joint Board of Police Commissioners are members of the New Brunswick Municipal Employees Pension Plan, a multiple-employer pension plan. An actuarial valuation prepared as at December 31, 2010 indicated both of these employers had going concern liabilities in excess of allocated assets as follows:

Kennebecasis Valley Fire Department Inc.	\$ 918,900
Regional Joint Board of Police Commissioners	993,900

11. SICK LEAVE BENEFITS

Sick leave benefits do not vest to employees and accordingly no liability for sick leave exists at December 31, 2011.

12. DEFERRED REVENUE

Deferred revenue represents contributions to projects that have yet to be started or completed.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

13. COMMITMENTS

Snow clearing

The Municipality has committed to a contractor for snow clearing services for the next 28 months. The future minimum payments over the next three years are as follows:

2012	\$ 208,926
2013	208,926
2014	156,550

Office equipment

The Municipality has entered into long-term lease agreements for certain office equipment which have been accounted for as operating leases. The future minimum payments over the next four years are as follows:

2012	\$ 10,884
2013	9,852
2014	7,591
2015	1,287

Library expansion

The Municipality has agreed to fund its proportionate share of the Kennebecasis Valley Library Inc. expansion project to a maximum of \$3,402,000. During 2011, the Municipality contributed \$247,833 (2010 - \$43,092) to this project.

14. LOCAL IMPROVEMENT LEVIES

The Municipality has passed seven by-laws for separate special warrants of assessment to certain residents for local improvements made to municipally owned land which fronts their properties. The assessment can be paid in a lump sum, or by equal annual installments over ten years including interest equal to the rate paid by the Municipality for its most recent debenture sale (2011 - 2.375%). All payments are due by May 31 each year. The balance consists of:

	<u>2011</u>	<u>2010</u>
Total assessments Less: Minimum payments due within one year	\$ 197,225 35,527	\$ 222,964 53,718
	\$ <u>161,698</u>	\$ <u>169,246</u>

15. CONTINGENT LIABILITY

In the normal course of operations, the Municipality becomes involved in various claims and legal proceedings. While the final outcome with respect to claims and legal proceedings pending at December 31, 2011 cannot be predicted with certainty, it is the opinion of management that resolution of these matters will not have a material adverse effect as the Municipality maintains insurance coverage in amounts considered appropriate.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2011

16. CHANGE IN ACCOUNTING POLICY

The Municipality currently prepares its financial statements to comply with the accounting principles prescribed for New Brunswick municipalities by the Department of Local Government. The Department has indicated that municipalities will be required to adopt recommendations of the Canadian Institute of Chartered Accountants' Public Sector Accounting Board's new reporting model PS 1000, 1200 and 3150.

One of the more significant provisions of the new standards requires municipalities to capitalize tangible capital assets at historical costs and amortize these assets over their estimated useful lives. The Town is in the process of compiling a listing of all its roads, vehicles, sewer and water infrastructure, land, buildings, furniture and equipment.

Other key elements of the PSAB requirements include reporting entities, full accruals, employment benefits and financial reporting.

The Department has established an implementation date for these new standards for year ends commencing after January 1, 2012.



SCHEDULE OF INTERFUND BALANCES

AS AT DECEMBER 31, 2011

	2011	2010
General Capital Fund Due to		
General Revenue Fund	\$ <u>(1,954,799</u>)	\$ <u>(8,665,210</u>)
General Revenue Fund Due from (to)		
General Capital Fund Utility Revenue Fund	\$ 1,954,799 83,591	\$ 8,665,210 (124,442)
Utility Capital Fund	(962,331)	(810,625)
Land Trust Fund	-	(2,798)
General Capital Reserve Fund Utility Capital Reserve Fund	(1,606) (84)	(1,775,528) (667,568)
	\$ <u>1,074,369</u>	\$ <u>5,284,249</u>
Utility Capital Fund		
Due from General Revenue Fund	\$ 962,331	e 910.635
Utility Revenue Fund Utility Revenue Fund	\$ 962,331 ————	\$ 810,625
	\$ 962,331	\$ <u>1,012,625</u>
Utility Revenue Fund		
Due to (from) General Revenue Fund	\$ (83,591)	\$ 124,442
Utility Capital Fund	\$ (83,591)	\$ 124,442 (202,000)
	\$ <u>(83,591</u>)	\$ <u>(77,558</u>)
Land Trust Fund		
Due from General Revenue Fund	\$ -	\$ 2,798
General Capital Reserve Fund	~	¥ <u>————————————————————————————————————</u>
Due from		
General Revenue Fund	\$ <u>1,606</u>	\$ <u>1,775,528</u>
Utility Reserve Funds Utility Capital		
Due from		
General Revenue Fund	\$ <u>84</u>	\$ <u>667,568</u>

