FINANCIAL STATEMENTS

DECEMBER 31, 2010



DECEMBER 31, 2010

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INDEPENDENT AUDITORS' REPORT

To His Worship The Mayor and Members of Council Municipality of Quispamsis, New Brunswick

We have audited the balance sheets of the general, utility, land trust, general reserve funds and utility reserve funds of the Municipality of Quispamsis as at December 31, 2010 and the statements of revenue and expenditure, investment in capital assets, capital financing and changes in net assets for the year then ended.

Council and Management's Responsibility for the Financial Statements.

Council and management are responsible for the preparation and fair presentation of these financial statements in accordance with the accounting principles prescribed for New Brunswick municipalities, and for such internal control as council and management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Independent Auditors' Report to His Worhip The Mayor and Members of Council of the Municipality of Quispamsis (cont'd)

Opinion

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Municipality as at December 31, 2010 and the results of its operations and changes in its sources and applications of capital financing for the year then ended in accordance with the basis of accounting described in Note 1 to the financial statements.

These financial statements have been prepared to comply with the accounting principles prescribed for New Brunswick municipalities by the Department of Local Government, and have not been, and were not intended to be, prepared in accordance with Canadian generally accepted accounting principles. These financial statements are solely for the information and use of the Municipality of Quispamsis, and the Minister of the Department of Local Government of the Province of New Brunswick, and are not intended to be and should not be used for any other purpose.

Teel Sounders Japa & Co. CHARTERED ACCOUNTANTS

Saint John, NB April 19, 2011

GENERAL CAPITAL FUND BALANCE SHEET

	2010	2009
ASSETS	8	
CAPITAL		
Capital assets (Notes 1, 6 and 7)	\$ <u>61,578,082</u>	\$ <u>43,796,326</u>
LIABILITIES AND INVESTMEN	NT IN CAPITAL ASSETS	
CURRENT		
Bank loan (Notes 2 and 3)	\$ 6,100,000	\$ -
Due to own funds (Notes 2 and 4)	8,665,210	4,505,110
	14,765,210	4,505,110
LONG-TERM (Notes 1, 2 and 6)	_5,002,497	_5,993,223
INVESTMENT IN CAPITAL ASSETS	41,810,375	33,297,993
	\$ <u>61,578,082</u>	\$ <u>43,796,326</u>
GUARANTEES (Note 10)		
COMMITMENTS (Note 13)		
APPROVED BY:		
Mayor		
Treasurer		

GENERAL CAPITAL FUND STATEMENT OF INVESTMENT IN CAPITAL ASSETS

	<u> 2010</u>	2009
BALANCE AT BEGINNING OF YEAR	\$ <u>33,297,993</u>	\$ 26,488,568
ADD:		
Grant from the Government of Canada		
Land and Recreation facilities (Note 7)	300,000	2,700,000
Grants from the Province of New Brunswick		
Land and Recreation facilities (Note 7)	3,000,000	25,000
Contributions from local improvement levy	41,773	45,691
Contributions from public donations (Note 7)	50,608	-
Contributions from own funds		
General Capital Reserve Fund	375,000	620,762
General Revenue Fund		
Capital expenditures	3,788,002	2,465,000
Long-term debt payments	990,726	<u>1,017,972</u>
	9 546 100	6 074 425
	<u>8,546,109</u>	6,874,425
LESS:		
Cost of capital assets disposed of during the year	33,727	65,000
BALANCE AT END OF YEAR	\$ <u>41,810,375</u>	\$33,297,993

GENERAL CAPITAL FUND STATEMENT OF CAPITAL FINANCING

	<u>2010</u>	2009
SOURCES		
Transfers from		
Government of Canada		
Land and Recreation facilities	\$ 300,000	\$ 2,700,000
Province of New Brunswick	,	
Land and Recreation facilities	3,000,000	25,000
Local improvement levy	41,773	45,691
Public donations	50,608	-
Own funds		
General Capital Reserve Fund	375,000	620,762
General Revenue Fund		,,,,,,
Capital expenditures	3,788,002	2,465,000
Long-term debt payments	<u>990,726</u>	_1,017,972
	8,546,109	<u>6,874,425</u>
Proceeds from debenture issue (Note 6)	955,000	305,000
Temporary financing at end of year		
Proceeds from short-term bank loan	6,100,000	
Temporary advances from own funds (Note 4)	_8,665,210	4,505,110
10mporary advances from own rands (110to 4)	0,005,210	4,303,110
	14,765,210	4,505,110
	\$ <u>24,266,319</u>	\$ <u>11.684.535</u>
APPLICATION		
Temporary financing at end of previous year		
Temporary advances from own funds	\$ 4,505,110	\$ 783,150
2011pointy and allow in the interest of the in	Ψ 4,303,110	Φ /65,150
Capital expenditures	17,815,483	9,578,413
Long-term debt payments	1 045 726	1 222 072
Long term door payments	_1,945,726	1,322,972
	\$ <u>24,266,319</u>	\$11,684,535



GENERAL REVENUE FUND BALANCE SHEET

	2010	2009
ASSETS		
CURRENT Cash (Note 2) Accounts receivable (Note 2) HST recoverable Due from own funds (Notes 2 and 4) Current portion of local improvement levy receivable Inventories (Note 1) Prepaid expenses	\$ 61,141 104,578 697,815 5,284,249 53,718 111,753 	\$ 141,668 138,837 723,208 2,620,976 27,452 105,770 9,490
	_6,331,818	3,767,401
LOCAL IMPROVEMENT LEVY RECEIVABLE (Notes 2 and 14)	<u>169,246</u>	185,869
UNAMORTIZED BOND DISCOUNT (Note 1)	68,004	66,764
	\$ <u>6,569,068</u>	\$_4.020.034
LIABILITIES		
CURRENT Accounts payable and accrued liabilities (Note 2) Deferred revenue (Note 12)	\$ 6,381,179 107,428 6,488,607	\$ 3,958,514 59,685 4,018,199
SURPLUS		, , , , , , , , , , , , , , , , , , , ,
SURPLUS AT BEGINNING OF YEAR	1,835	3,349
SURPLUS FOR THE YEAR	79,016	1,445
TRANSFER OF SECOND PREVIOUS YEAR'S SURPLUS (Note 1)	(390)	(2,959)
SURPLUS AT END OF YEAR	80,461	1,835
	\$ <u>6,569,068</u>	\$_4,020,034
GUARANTEES (Note 10)		
COMMITMENTS (Note 13)		
APPROVED BY:		
Mayor		
Treasurer		



GENERAL REVENUE FUND STATEMENT OF REVENUE AND EXPENDITURE

		2010 Budget	2010 Actual	2009 Actual
REVENUE (Note 1)	Page			
Warrant of assessment		\$ 16,358,211	\$ 16,358,214	\$ 14,475,638
Sale of services	8	513,671	359,891	350,446
Services to other governments		,		
Province of New Brunswick	8	45,701	46,615	45,700
Other revenue from own sources	8	306,939	327,625	354,218
Conditional transfers	8	55,000	90,713	63,453
Unconditional transfers, Provincial		839,880	839,880	839,880
Other transfers	8			135,000
		18,119,402	18,022,938	16,264,335
EXPENDITURE (Note 1)		•		
General government services	9	1,659,334	1,536,820	1,496,141
Protective services	10	4,761,575	4,765,721	4,488,771
Transportation services	11	3,323,207	3,335,033	3,251,760
Environmental health services	11	147,365	146,341	139,755
Environmental development services	11	440,745	359,159	276,355
Recreation and cultural services	12	2,704,591	2,341,283	2,224,586
Fiscal services	12	5,082,975	5,459,955	4,388,481
Surplus of second				
previous year (Note 1)		(390)	(390)	(2,959)
		18,119,402	17,943,922	16,262,890
SURPLUS FOR THE YEAR		\$	\$79,016	\$1.445



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF REVENUE ACCOUNTS

	2010 Budget	2010 Actual	2009 Actual
SALE OF SERVICES			
Arena, building and other rentals	\$ 490,011	\$ 338,177	\$ 325,305
Recreational programs	23,660	21,714	25,141
	\$513,671	\$359,891	\$350,446
SERVICES TO OTHER GOVERNMENTS			
Provincial highways	\$45,701	\$46,615	\$45,700
OTHER REVENUE FROM OWN SOURCES			
Licenses, permits, and fines	\$ 267,660	\$ 232,760	\$ 255,308
Return on investments	6,340	16,102	14,384
Other	32,939	<u>78,763</u>	<u>84,526</u>
	\$ 306,939	\$327,625	\$354,218
CONDITIONAL TRANSFERS			
Recreation grants	\$55,000	\$90,713	\$ 63,453
TRANSFERS FROM			
General Operating Reserve Fund	\$	\$	\$135,000



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

	2010 Budget	2010 Actual	2009 Actual
GENERAL GOVERNMENT SERVICES			
Legislative			
Mayor's office	\$ 41,058	\$ 38,548	\$ 36,118
Councillors' office	168,840		142,286
Other	24,100	24,500	23,353
	233,998	218,686	201,757
Administrative			
Manager's office	256,011	235,798	227,733
Clerk's office	151,325	135,193	99,814
Office building	100,353	86,338	80,468
Solicitor	91,789	100,920	84,702
Other	47,000	32,424	31,747
	646,478	590,673	524,464
Financial management			
Administration	297,802	,	232,632
External audit	15,750	16,741	15,778
	313,552	268,648	248,410
Other government services			
Civic relations	93,000	99,033	169,221
Public liability insurance	92,289	86,352	93,909
Scholarships and grants	2,500	1,600	1,600
Cost of assessment	262,917	,	235,568
Other	14,600	8,911	21,212
	465,306	458,813	521,510
	\$_1,659,334	\$ <u>1,536,820</u>	\$ <u>1,496,141</u>



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

	2010 Budget	2010 Actual	2009 Actual
PROTECTIVE SERVICES			
Police			
Police department (Note 10)	\$ <u>2,476,265</u>	\$ <u>2,475,575</u>	\$_2,365,099
Fire			
Fire department (Note 10)	1,838,970	1,838,970	1,716,303
Water transfer costs	10,560	10,559	6,240
	_1,849,530	1,849,529	1,722,543
Emergency measures			
Telephone 911 (Note 10)	171,624	171,624	179,568
Emergency measures organization	13,921	17,836	6,686
	185,545	189,460	186,254
Other			
Animal control	55,845	62,038	45,973
Building inspection	188,183	184,990	163,184
Crosswalk guards	6,207	4,129	5,718
	250,235	<u>251,157</u>	214,875
	\$ <u>4,761,575</u>	\$_4,765,721	\$ <u>4,488,771</u>



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

	2010 Budget	2010 Actual	2009 Actual
TRANSPORTATION SERVICES			
Common services			
Works office	\$ 26,330	\$ 21,470	\$ 40,325
Engineering	352,760	353,763	326,044
	379,090	375,233	366,369
Roads and Streets			
Winter maintenance	1,509,303	1,431,937	1,559,578
Summer maintenance	1,016,936	1,050,348	1,002,987
Culverts and drainage ditches	63,000	118,598	72,946
	2,589,239	2,600,883	2,635,511
Street lighting	126,000	121,217	112,339
Traffic services			
Street signs	16,250	19,892	17,146
Traffic lane marking	34,000	21,809	21,938
Traffic signals	19,362	11,243	13,079
Railway crossings	9,600	10,180	8,829
Public transit	<u>149,666</u>	<u> 174,576</u>	76,549
	228,878	237,700	137,541
	\$ <u>3,323,207</u>	\$ <u>3,335,033</u>	\$_3,251,760
ENVIRONMENTAL HEALTH SERVICES			
Clean up campaign	\$ 141,365	\$ 143,683	\$ 139,755
Climate protection	6,000	2,658	
	\$147,365	\$ <u>146,341</u>	\$139,755
ENVIRONMENTAL DEVELOPMENT SERVICES			
Planning Advisory Committee	\$ 229,056	\$ 146,154	\$ 119,079
Enterprise Saint John	100,389	100,065	94,281
Active Transportation Plan	60,000	53,719	-
Town Beautification	29,100	32,430	39,922
Other	22,200	26,791	23,073
	\$440.745	\$359,159	\$ 276,355



GENERAL REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

		<u>2010</u> Budget		<u>2010</u> Actual		2009 Actual
RECREATIONAL AND CULTURAL SERVICES						
Administration	\$	214,908	\$	207,923	\$	189,294
Facilities maintenance		199,601	-	205,286	*	179,925
Beaches		77,168		74,870		75,981
Arena		348,683		369,110		330,506
Parks and playgrounds		724,305		659,451		563,963
Recreation Centre		59,681		57,638		55,424
Civic Centre		43,254		43,148		34,326
Recreation programs		87,621		68,190		68,825
Regional Facilities Commission		333,054		333,054		297,387
Library (Note 10)		70,890		66,575		73,933
Warehouse		12,261		9,123		10,419
KV Fields Project		-				300,000
Qplex		476,377		196,579		5,624
Food bank building		7,634		5,631		5,960
225 Hampton Road		1,528		807		5,902
Beach House	٠	47,626	_	43,898		27,117
	\$	2,704,591	\$_	2,341,283	\$_	2,224,586
FISCAL SERVICES						
Debt charges						
Interest on long-term debt	\$	284,488	\$	283,808	\$	349,124
Long-term debt repayments	•	990,726	•	990,726	Ψ	1,017,972
Interest on short-term borrowings		229,351		49,072		2,447
Amortization of long-term discounts		7.360	_	7,299		7.890
	-	1,511,925		1,330,905	_	1,377,433
Transfers to (from)						
General Capital Fund		3,505,002		3,788,002		2,465,000
General Capital Reserve Fund		75,000		350,000		380,000
General Operating Reserve Fund				-		225,000
Utility Revenue Fund	-	(8,952)	-	(8,952)	_	(58,952)
	-	3,571,050		4,129,050	_	3,011,048
	\$_	5.082,975	\$_	5,459,955	\$_	4,388,481



UTILITY CAPITAL FUND BALANCE SHEET

	<u> 2010</u>	<u>2009</u>
ASSETS		
CURRENT Due from own funds (Notes 2 and 4)	\$ <u>1,012,625</u>	\$
CAPITAL ASSETS (Notes 1, 5 and 7)	24,098,337	23,530,262
	\$ <u>25,110,962</u>	\$ <u>23,530,262</u>
LIABILITIES AND INVESTMENT	IN CAPITAL ASSETS	
CURRENT Due to own funds (Notes 2 and 4) Deferred government grant (Note 5)	\$ - 1,184,281 1,184,281	\$ 105,581 ————————————————————————————————————
LONG-TERM (Notes 1, 2 and 6)	4,182,000	4,265,000
INVESTMENT IN CAPITAL ASSETS	19,744,681	19,159,681
	\$ <u>25,110,962</u>	\$ <u>23,530,262</u>
GUARANTEES (Note 10)		
COMMITMENTS (Note 13)		
APPROVED BY:		
Mayor		
Treasurer		



UTILITY CAPITAL FUND STATEMENT OF INVESTMENT IN CAPITAL ASSETS

	<u>2010</u>	<u> 2009</u>
BALANCE AT BEGINNING OF YEAR	\$ <u>19,159,681</u>	\$ <u>17,554,370</u>
ADD: Grant from the Canada/New Brunswick Gas Tax Transfer Program for Engineering structures (Note 5) Contribution from Utility Revenue Fund:	-	1,121,311
Capital expenditures Long-term debt repayments	202,000 383,000	50,000 434,000
	585,000	1,605,311
BALANCE AT END OF YEAR	\$ <u>19,744,681</u>	\$ <u>19,159,681</u>



UTILITY CAPITAL FUND STATEMENT OF CAPITAL FINANCING

	2010	2009
SOURCES		
Transfer from		
Canada/New Brunswick Gas Tax Transfer Program		
for Engineering structures (Note 5) Utility Revenue Fund	\$ 1,184,281	\$ 1,121,311
Capital expenditures	202,000	50,000
Long-term debt payments	383,000	434,000
	_1,769,281	1,605,311
Proceeds from debenture issue (Note 6)	300,000	290,000
Temporary financing at end of year		
Temporary advances from own funds (Note 4)		105,581
	\$_2,069,281	\$ 2,000,892
APPLICATION		
Temporary financing at end of previous year		
Temporary advances from own funds (Note 4)	\$ 105,581	\$ 671,167
Capital expenditures	568,075	895,725
Long-term debt repayments		
Utility revenue fund	383,000	434,000
Unapplied funds at end of year		*
Temporary advances to own funds (Note 4)	_1,012,625	-
	\$ <u>2.069.281</u>	\$ <u>2.000.892</u>



UTILITY REVENUE FUND BALANCE SHEET

	2010	2009
ASSETS		
CURRENT Cash (Note 2) Accounts receivable (Note 2) Due from own funds (Notes 2 and 4)	\$ 50,859 208,129	\$ 14,702 225,951 98,729
	258,988	339,382
UNAMORTIZED BOND DISCOUNT (Note 1)	32,512	32,583
	\$291,500	\$ 371,965
LIABILITIES		4
CURRENT Accounts payable and accrued liabilities (Note 2) Due to own funds (Notes 2 and 4)	\$ 48,229 77,558 125,787	\$ 50,166
SURPLUS		
SURPLUS AT BEGINNING OF YEAR	321,799	434,082
SURPLUS FOR THE YEAR	74,037	91,676
TRANSFER OF SECOND PREVIOUS YEAR'S SURPLUS (Note 1)	(230,123)	(203,959)
SURPLUS AT END OF YEAR	165,713	321,799
	\$291,500	\$371,965
GUARANTEE (Note 10)		
COMMITMENTS (Note 13)		
APPROVED BY:		
Mayor		
Treasurer		



UTILITY REVENUE FUND STATEMENT OF REVENUE AND EXPENDITURE

		2010 Budget	2010 Actual	2009 Actual
REVENUE (Note 1)	Page			
Sales of services	18	\$ 1,863,687	\$ 1,838,150	\$ 1,812,460
Other own sources	18	<u>39,600</u>	75,196	44,934
		_1,903,287	_1,913,346	1,857,394
EXPENDITURE (Note 1)				
Environmental health services				
Sewer collection and disposal	19	542,295	446,706	419,362
Water supply	19	241,367	197,329	181,044
Administration	19	360,750	344,113	345,844
Fiscal services	19	988,998	1,081,284	1,023,427
Surplus of second previous year (Note	e 1)	(230,123)	(230,123)	(203,959)
		1,903,287	_1,839,309	_1,765,718
SURPLUS FOR THE YEAR		\$	\$74.037	\$ <u>91,676</u>



UTILITY REVENUE FUND SUPPLEMENTARY SCHEDULE OF REVENUE ACCOUNTS

	2010 Budget	2010 Actual	2009 Actual
SALES OF SERVICES			
User Fees			
Residential	\$ 1,483,764	\$ 1,475,351	\$ 1,395,479
Commercial	38,176	39,019	44,777
Institutional	135,458	134,906	113,641
Residential water sales	86,722	84,567	79,939
Commercial water sales	26,600	29,934	19,753
Institutional water sales	12,907	12,763	1,111
Water transfer costs	10,560	10,560	6,240
User fee discounts	(10,000)	(8,700)	(8,130)
	1,784,187	1,778,400	1,652,810
Connection fees			
Water	19,500	8,250	61,650
Sewer	60,000	51,500	98,000
	79,500	59,750	159,650
	\$ <u>1,863,687</u>	\$ <u>1,838,150</u>	\$ <u>1,812,460</u>
OTHER OWN SOURCES			
Interest on user fees	\$ 37,100	\$ 29,498	\$ 38,798
Interest on current account	2,500	2,466	1,683
Miscellaneous		43,232	4,453
	\$39,600	\$75,196	\$44,934



UTILITY REVENUE FUND SUPPLEMENTARY SCHEDULE OF EXPENDITURE ACCOUNTS

		2010 Budget		2010 Actual		2009 Actual
ENVIRONMENTAL HEALTH SERVICES						
Sewer collection and disposal						
Sewer collection system	\$	134,470	\$	98,793	\$	103,712
Sewer lift stations		247,277		213,173		211,697
Treatment and disposal	-	160,548	_	134,740	_	103,953
	\$_	542,295	\$_	446,706	\$_	419,362
Water supply						
Treatment	\$	39,775	\$	47,987	\$	38,918
Wellfields		6,500		2,557		9,726
Pump		18,250		2,305		13,268
Infrastructure		176,842		144,480	_	119,132
	\$_	241,367	\$_	197,329	\$_	181,044
Administration	\$_	360,750	\$_	344,113	\$_	345,844
FISCAL SERVICES						
Debt charges						
Long-term debt repayments	\$	383,000	\$	383,000	\$	434,000
Interest on long-term debt		196,852		194,989		207,605
Interest on short-term debt		55,170		24,229		26,364
Amortization of long-term debt discounts	_	3,346	_	3,114		3,750
		638,368		605,332	_	671,719
Transfers to:						
General Revenue Fund		8,952		8,952		58,952
Utility Capital Fund		100,000		202,000		50,000
Utility Capital Reserve Fund		241,678		252,000		230,756
Utility Operating Reserve Fund	-			13,000	_	12,000
	_	350,630		475,952	_	351,708
	\$_	988,998	\$_	1,081,284	\$	1,023,427



LAND TRUST FUND BALANCE SHEET

	2010	<u> 2009</u>
ASSETS		
CURRENT Cash (Note 2) Due from own funds (Notes 2 and 4)	\$ 182,862 2,799	
	\$185,660	2 \$ 171,388
NET ASSETS		
NET ASSETS (Note 1)	\$185,660	171,388
GUARANTEES (Note 10)		
COMMITMENTS (Note 13)		
APPROVED BY:		
Mayor		
Treasurer		

LAND TRUST FUND STATEMENT OF CHANGES IN NET ASSETS

	<u>2010</u>	2009
NET ASSETS AT BEGINNING OF YEAR	\$171,388	\$ <u>151,123</u>
ADD: Lot fees Interest	13,144 1,128	19,500 765
	14,272	20,265
NET ASSETS AT END OF YEAR	\$185,660	\$171,388

GENERAL RESERVE FUNDS BALANCE SHEET

	<u>2010</u>	2009
ASSETS		
CURRENT Cash (Note 2) Due from own funds (Notes 2 and 4)	\$ 105,841 _1,775,528 \$_1.881.369	\$ 3,685 _1,890,684 \$_1,894,369
NET ASSET	rs	
GENERAL CAPITAL (Note 1)	\$ 1,656,369	\$ 1,669,369
GENERAL OPERATING (Note 1)	225,000	225,000
	\$ <u>1,881,369</u>	\$ <u>1.894,369</u>
GUARANTEES (Note 10)		
COMMITMENTS (Note 13)		
APPROVED BY:		
Mayor		
Treasurer		



GENERAL RESERVE FUNDS STATEMENT OF CHANGES IN NET ASSETS

	<u>2010</u>	<u>2009</u>
GENERAL CAPITAL RESERVE		
NET ASSETS AT BEGINNING OF YEAR	\$ <u>1,669,369</u>	\$1,900,353
ADD: Contributions from General Revenue Fund Interest	350,000 	380,000 9,778 389,778
LESS: Contributions to General Capital Fund	_375,000	_620,762
NET ASSETS AT END OF YEAR	\$ <u>1,656,369</u>	\$ <u>1,669,369</u>
GENERAL OPERATING RESERVE		
NET ASSETS AT BEGINNING OF YEAR	\$ 225,000	\$_135,000
ADD: Contributions from General Revenue Fund	:	_225,000
LESS: Contributions to General Revenue Fund		135,000
NET ASSETS AT END OF YEAR	\$ <u>225,000</u>	\$ <u>225,000</u>



UTILITY RESERVE FUNDS BALANCE SHEET

	<u> 2010</u>	2009
ASSI	ETS	
CURRENT Cash (Note 2) Due from own funds (Notes 2 and 4)	667,568	\$ 580,889
	\$848,246	\$ 580,889
LIABIL	LITIES	
CURRENT Due to own funds (Notes 2 and 4)	\$	\$1,213
NET AS		· · · ·
UTILITY CAPITAL (Note 1)	743,236	488,174
UTILITY OPERATING (Note 1)	105,010	91,502
	848,246	<u>579,676</u>
	\$ 848,246	\$580,889
GUARANTEES (Note 10)		
COMMITMENTS (Note 13)		
APPROVED BY:		
Mayor		
Treasurer		



UTILITY RESERVE FUNDS STATEMENT OF CHANGES IN NET ASSETS

	2010	<u>2009</u>
UTILITY CAPITAL RESERVE		
NET ASSETS AT BEGINNING OF YEAR	\$ <u>488,174</u>	\$ <u>256,161</u>
ADD: Contributions from Utility Revenue Fund - Wastewater System Upgrade Projects (Note 1)	32,000	22,000
Contributions from Utility Revenue Fund Interest	220,000 3,062	208,756 1,257
	_255,062	232,013
NET ASSETS AT END OF YEAR	\$_743,236	\$ 488,174
UTILITY OPERATING RESERVE		
NET ASSETS AT BEGINNING OF YEAR	\$91,502	\$ <u>79,114</u>
ADD: Contributions from Utility Revenue Fund Interest	13,000 508 13,508	12,000 388 12,388
NET ASSETS AT END OF YEAR	\$_105.010	\$91,502



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

1. SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

These financial statements have been prepared to conform in all material respects to the accounting principles prescribed for New Brunswick Municipalities by the Department of Local Government.

General Revenue Fund

Inventories

Inventories are valued at the lower of average cost and net realizable value.

Annual Surplus/Deficit

The second previous year's surpluses or deficits of the Municipality are included in the operations of the current year.

Utility Revenue Fund

Annual Surplus/Deficit

The second previous year's surpluses or deficits of the Municipality are included in the operations of the current year.

Land Trust Fund

In accordance with the Community Planning Act, the Municipality is required to set aside up to 10% of any land subdivided, or up to 8% of the monetary value of such land, as a reserve. In addition, any proceeds on the sale of public lands acquired through public dedication must be reserved. These funds can only be used for the purchase or development of public lands.

General Capital Reserve Fund

The use of the General Capital Reserve Fund is restricted to capital expenditures of the General Fund. The intention is to use these funds for future expenditures and reduce future borrowing requirements.

Utility Capital Reserve Fund

The use of the Utility Capital Reserve Fund is restricted to capital expenditures of the Utility Fund. The intention is to use these funds for future expenditures and reduce future borrowing requirements.

A portion of this reserve relates to a funding agreements with the Province of New Brunswick for the Wastewater System Upgrade Projects. Under the terms of the agreement, the Municipality is required to contribute \$24,000 (2009 - \$22,000) plus interest annually to this reserve to cover the future replacement costs of short life items relating to this project. As at December 31, 2010 a total of \$148,055 (2009 - \$115,808) has been accumulated under this agreement. Disbursement of these funds are subject to approval from the Province of New Brunswick.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

1. SIGNIFICANT ACCOUNTING POLICIES (cont'd)

General Operating Reserve Fund

The use of the General Operating Reserve Fund is restricted to expenditures of the General Revenue Fund.

Utility Operating Reserve Fund

The use of the Utility Operating Reserve Fund is restricted to expenditures of the Utility Revenue Fund.

Capital Assets

Capital assets are stated at cost in the Capital Funds. The Municipality does not record amortization on its capital assets. Capital expenditures financed through the Operating Funds are recorded as capital expenditures out of revenue in the Operating Funds and as an addition to equity in the Capital Funds.

The cost of disposed assets is recorded as a reduction of equity in the Capital Funds. Proceeds from assets disposed of are recorded as miscellaneous revenue in the Operating Funds.

Unamortized Bond Discounts

Bond discounts are amortized over the life of the respective serial debenture.

Revenue Recognition

Unrestricted revenue is recorded on an accrual basis and is recognized when the service has been completed and collection is reasonably assured. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred.

Expenditure Recognition

Expenditures are recorded on an accrual basis.

Principal payments on long-term debt are recorded as an expense of the Operating Funds and as an increase in equity in the Capital Funds when paid. Interest on long-term debt is recorded on the accrual basis.

Use of Estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. These estimates are reviewed periodically, and as adjustments become necessary, they are reported in earnings in the period in which they become known.

An example of significant estimates is the allowance for doubtful accounts.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

2. FINANCIAL INSTRUMENTS

The Municipality's financial instruments consist of cash, accounts receivable, due from own funds, local improvement levy receivable, bank loan, accounts payable and accrued liabilities, due to own funds and long-term debt. Unless otherwise noted, it is management's opinion that the Municipality is not exposed to significant interest, currency or credit risk arising from these financial instruments. The fair value of these financial instruments approximate their carrying values, unless otherwise noted.

The Municipality is subject to credit risk through accounts receivable. The Municipality maintains a provision for potential credit losses, and minimizes credit risk through ongoing credit management.

3. SHORT-TERM BORROWING

The Municipality has arranged a revolving operating facility to provide interim financing for capital expenditures. Funds borrowed must be supported by an Order in Council which is authorization for the Municipality to apply for long-term financing from the Municipal Capital Borrowing Board. During 2010, the Municipality borrowed \$6,100,000 (2009 - nil) from the Bank of Montreal for short-term financing of assets under construction.

The Municipality has remaining outstanding authority for short-term borrowings as follows:

General Capital Fund, OIC # 09-0040	\$ 12,000,000
General Capital Fund, OIC # 09-0075	2,000,000
	\$ <u>14,000,000</u>
Utility Capital Fund, OIC #09-68	\$ 200,000
Utility Capital Fund, OIC #09-93	
	\$ <u>1,933,000</u>

4. INTERFUND BORROWING

The Municipalities Act of New Brunswick requires that short-term interfund borrowings, other than those for approved capital projects, be repaid within the next year or be included in the next ensuing year's budget for the respective operating funds. The short-term interfund borrowings for other than approved capital projects at December 31, 2009 were repaid prior to December 31, 2010.

5. CANADA/NEW BRUNSWICK GAS TAX TRANSFER PROGRAM

The Municipality has been granted \$4,737,124 over four years (2010-2013) under the second phase of this program. Under the first phase of the program, the Municipality received \$2,803,280 over four years (2006-2009). The new funds will be spent on capital projects meeting the criteria established by the Federal and Provincial Governments. During the year, the Municipality received \$1,184,281 (2009 - \$1,121,311) under this program. These funds will be spent on qualifying projects in 2011.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

6. LONG-TERM DEBT

General Capital Fund					
	Balance January 1, <u>2010</u>		Issued during <u>year</u>	Redeemed during <u>year</u>	Balance December 31, 2010
New Brunswick Municipal Financing Corporation Debentures:					
AJ20 6.0 - 6.125%, due December 2020, OIC # 99-72, 99-25	\$ 1,157,000	\$	_	\$ 1,157,000	\$ -
AK12 4.45 - 6.2%, due July	Ψ 1,157,000	Ψ		Ψ 1,157,000	Ψ –
2021, OIC # 99-72, 00-43	470,000		-	112,000	358,000
AL20 2.45 - 5.5%, due November					ĺ
2011, OIC # 00-43,1-11	233,000		-	113,000	120,000
AO13 3.05 - 5.0%, due July					
2013, OIC# 1-11, 2-15, 2-51	938,000		-	87,000	851,000
AQ06 2.75 - 5.5% due July 2014,	5 04.000				
OIC# 2-51, 3-34	581,000		-	85,000	496,000
AS07 2.85 - 4.35%, due July 2015, OIC # 03-34, 04-08	536,000			07.000	420.000
AU09 4.25 - 4.7%, due June	330,000		-	97,000	439,000
2016, OIC # 05-55	633,000		_	79,000	554,000
AW06 4.3 - 4.55%, due May	055,000			75,000	334,000
2017, OIC # 06-71	545,000		-	83,000	462,000
AY14 3.3 - 4.85%, due May	,,			55,555	.02,000
2018, OIC # 07-12	458,000		-	43,000	415,000
BB23 1.0 - 3.35%, due May	11.4				,
2014, OIC # 99-25	305,000		-	59,000	246,000
BD20 1.5 - 3.85%, due November					
2020, OIC # 99-25, 99-72	•		955,000	-	955,000
	5,856,000		955,000	1.915.000	4,896,000
Capital leases:	<u></u>		933,000	1,913,000	4,890,000
HSBC Bank Canada, 5.875%, due					
March 2013, secured by equipment	65,950		-	19,461	46,489
HSBC Bank Canada, 5.925%, due	,			,.01	10, 102
July 2015, secured by equipment	71,273		-	11,265	60.008
	137,223			<u>30,726</u>	106,497
	\$ <u>5,993,223</u>	\$_	955,000	\$ <u>1.945.726</u>	\$ <u>5,002,497</u>



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

6. LONG-TERM DEBT (cont'd)

Approval of the Municipal Capital Borrowing Board has been obtained for the Corporate debentures and the capital leases.

Principal payments required during the next five years for the General Capital Fund are as follows:

2011	\$ 1,177,587
2012	726,560
2013	1,254,423
2014	719,270
2015	452,657

In 2011, debenture AK12 will mature with a final amount due of \$358,000, however \$240,000 of this payment is expected to be refinanced during that year. In 2013, debenture AO13 will mature with a final amount due of \$664,000, however \$564,000 of this payment is expected to be refinanced during that year. In 2014, debenture AQ06 will mature with a final payment of \$213,000, however \$109,000 of this payment is expected to be refinanced during that year.

Utility Capital Fund

Othity Capital Fund				
	Balance January 1, <u>2010</u>	Issued during <u>year</u>	Redeemed during <u>year</u>	Balance December 31, 2010
New Brunswick Municipal Financing				
Corporation Debentures:				
AJ21 6% - 6.125%, due December				
2010, OIC # 99-25	\$ 39,000	\$ -	\$ 39,000	\$ -
AK13 4.45 - 6.2%, due July				
2021, OIC # 00-43	422,000	-	29,000	393,000
AL21 2.45 - 5.5%, due November				,
2021, OIC # 00-43, 01-11	283,000	_	27,000	256,000
AQ07 2.75 - 5.5%, due July				,
2014, OIC # 01-11, 02-15	194,000	-	35,000	159,000
AS08 2.85 - 4.35%, due July			,	, , , , , , , , , , , , , , , , , , , ,
2015, OIC # 02-15	109,000	_	17,000	92,000
AU10 4.25 - 4.7%, due June			•	
2016, OIC # 94-13, 93-22	2,027,000	-	99,000	1,928,000
AW07 4.3 - 4.55%, due November			,	_,,,,
2017, OIC # 05-55, 05-105, 05-91	790,000	_	91,000	699,000
AY15 3.5 - 4.85%, due May 2018,	,		,	,
OIC # 06-71, 07-12	111,000	_	20,000	91,000
BB24 1.0 - 4.50%, due November	,		,,,,,	21,000
2019, OIC # 07-12	290,000	_	26,000	264,000
BD21 1.5 - 3.85%, due November	_, ,,,,,,		_0,000	20.,000
2020, OIC # 08-42	_	300,000	_	300,000
,				
	\$_4,265,000	\$300,000	\$ 383,000	\$ <u>4.182.000</u>



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

6. LONG-TERM DEBT (cont'd)

Approval of the Municipal Capital Borrowing Board has been obtained for the long-term debt.

Principal payments required during the next five years for the Utility Fund are as follows:

2011	\$ 975,00	0
2012	327,00	0
2013	329,00	0
2014	324,00	0
2015	293,000	0

In 2011, debentures AK13 and AL21 will mature with final amounts due of \$393,000 and \$256,000 respectively. It is anticipated that \$363,000 (AK13) and \$228,000 (AL21) of these payments will be refinanced during that year.

7. CAPITAL ASSETS

	2010	2009
General Capital Fund		
Land	\$ 1,415,964	\$ 1,415,964
Buildings	5,852,876	5,351,807
Engineering structures	23,605,757	21,201,006
Machinery and equipment	3,794,503	3,472,020
Recreation facilities	24,721,416	10,312,718
Investment in fire department assets	2,187,566	2,042,811
	\$ <u>61,578,082</u>	\$ <u>43,796,326</u>

During the year, grants totaling \$3,300,000 (2009 - \$2,725,000) were recorded from the Government of Canada and the Province of New Brunswick for capital assets acquired in the General Capital Fund. In addition, a donation of two vehicles was received from Saint John Toyota totaling \$50,608.

	2010	<u> 2009</u>
Utility Capital Fund		
Land Buildings Engineering structures Machinery and equipment	\$ 424,046 9,040 19,539,687 4,125,564	\$ 321,817 9,040 19,130,475 4,068,930
	\$ <u>24.098,337</u>	\$ <u>23,530,262</u>



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

8. EMPLOYEE PENSION PLAN

The Municipality and its employees participate in a multiple employer defined benefit pension plan administered by a board elected by the members under the provisions of the Municipalities Act of New Brunswick. Pensions are provided based on length of service and best average earnings.

An actuarial valuation prepared as at December 31, 2009 indicated the present value of the accumulated plan benefits exceeded the market value of the net assets available for these benefits. The pension plan has been granted a solvency deficiency exemption by the Province of New Brunswick. On a going concern valuation basis, the actuarial valuation indicated a plan deficit of \$10,604,700. Of this deficit, an estimated \$706,800 relates to the Municipality of Quispamsis. The main reason for the significant increase in the plan deficit is the negative investment returns experienced in 2008. In response to the deficit increase, effective January 1, 2010, plan benefits were reduced and contribution rates were increased. Based on the assumptions as at December 31, 2009, the actuary expected the level of employer and employee contributions to be sufficient to fund the deficit in less than fifteen years, as allowed by the Pension Benefits Act.

9. OPERATING BORROWING COMPLIANCE

As prescribed in the Municipalities Act, borrowing to finance General Revenue Fund operations is limited to 4% of the Municipality's budget. Borrowing to finance Utility Fund operations is limited to 50% of the operating budget for the year. In 2010, the Municipality has complied with these restrictions.

10. RELATED PARTY TRANSACTIONS

The Municipality funds certain community organizations of which it has influence over their budgets and limited influence over their operations. The organizations and the amounts paid to (received from) these organizations include:

	<u>2010</u>	<u>2009</u>
Kennebecasis Public Library Inc.: Library operations Library capital	\$ 66,575 43,092	\$ 73,933
	109,667	73,933
Rothesay Regional Joint Board of Police Commissioners:		
Police Protection 911 Communications	2,475,575 171,624	2,365,099 179,568
	2,647,199	_2,544,667



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

10. RELATED PARTY TRANSACTIONS (cont'd)

Kennebecasis Valley Fire Department Inc.

Contribution for:		
Fire Protection	1,838,970	1,716,303
Fire Department assets	144,755	-
	1,983,725	1,716,303
Received for:		
Fire station rentals	(42,580)	, , ,
Fire administration fee	(31,739)	(30,815)
	_1,909,406	_1,643,727
	\$ <u>4,666,272</u>	\$ <u>4,262,327</u>

The Municipality has agreed to pay its proportionate share of any operating deficit and to guarantee its proportionate share of any liabilities of the above organizations. In addition, the Municipality has guaranteed its proportionate share of any debt incurred for capital projects for the Rothesay Regional Joint Board of Police Commissioners and the Kennebecasis Public Library Inc.

At December 31, 2010, the Town has guaranteed its proportional share (54.981%) of the \$1,833,000 outstanding debt incurred by the Rothesay Joint Board of Police Commissioners on the construction of their police station.

11. SICK LEAVE BENEFITS

Sick leave benefits do not vest to employees and accordingly no liability for sick leave exists at December 31, 2010.

12. DEFERRED REVENUE

Deferred revenue represents contributions to projects that have yet to be started or completed.

13. COMMITMENTS

Construction of Recreation Facility (qplex)

The Municipality has committed \$24,300,000 for construction of the qplex recreation facility of which \$22,000,000 has been spent by December 31, 2010 (2009 - \$7,800,000). During the year, the Municipality received grants totaling \$3,300,000 (2009 - \$2,700,000 million) from the federal and provincial governments for this project. It is anticipated that the project will be completed during 2011.

Snow clearing

The Municipality has committed to a contractor for snow clearing services. The future minimum payment over the following year is \$153,310.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

13. COMMITMENTS (cont'd)

Office equipment

The Municipality has entered into long-term lease agreements for certain office equipment which have been accounted for as operating leases. The future minimum payments over the next four years are as follows:

2011	\$ 11,628
2012	6,227
2013	4,704
2014	2,443

14. LOCAL IMPROVEMENT LEVIES

The Municipality has passed seven by-laws for separate special warrants of assessment to certain residents for local improvements made to municipally owned land which fronts their properties. The assessment can be paid in a lump sum, or by equal annual installments over ten years including interest equal to the rate paid by the Municipality for its most recent debenture sale (2010 - 2.685%). All payments are due by May 31 each year. The balance consists of:

	2010		<u>2009</u>
Total assessments Less: Minimum payments due within one year	\$ 222,964 53,718	\$ 	213,321 27,452
	\$ 169,246	\$_	185,869

15. CONTINGENT LIABILITY

In the normal course of operations, the Municipality becomes involved in various claims and legal proceedings. While the final outcome with respect to claims and legal proceedings pending at December 31, 2010 cannot be predicted with certainty, it is the opinion of management that resolution of these matters will not have a material adverse effect as the Municipality maintains insurance coverage in amounts considered appropriate.



NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2010

16. CHANGE IN ACCOUNTING POLICY

The Municipality currently prepares its financial statements to comply with the accounting principles prescribed for New Brunswick municipalities by the Department of Local Government. The Department has indicated that municipalities will be required to adopt recommendations of the Canadian Institute of Chartered Accountants' Public Sector Accounting Board's new reporting model PS 1000, 1200 and 3150.

One of the more significant provisions of the new standards requires municipalities to capitalize tangible capital assets at historical costs and amortize these assets over their estimated useful lives. The Town is in the process of compiling a listing of all its roads, vehicles, sewer and water infrastructure, land, buildings, furniture and equipment.

Other key elements of the PSAB requirements include reporting entities, full accruals, employment benefits and financial reporting.

The Department has established an implementation date for these new standards for year ends commencing after January 1, 2012.



SCHEDULE OF INTERFUND BALANCES

	<u> 2010</u>	<u>2009</u>
General Capital Fund		
Due to		
General Revenue Fund	\$ <u>(8,665,210)</u>	\$ <u>(4,505,110)</u>
General Revenue Fund Due from (to)		
General Capital Fund	\$ 8,665,210	\$ 4,505,110
Utility Revenue Fund	(124,442)	(98,729)
Utility Capital Fund	(810,625)	105,581
Land Trust Fund	(2,798)	(1,515)
General Capital Reserve Fund	(1,775,528)	(1,890,684)
Utility Capital Reserve Fund	(667,568)	1,213
	\$_5,284,249	\$_2,620,976
Utility Capital Fund Due from (to)		
General Revenue Fund	\$ 810,625	\$ (105,581)
Utility Revenue Fund	202,000	
	\$ <u>1,012,625</u>	\$(105,581)
Utility Revenue Fund		
Due to (from)		
General Revenue Fund	\$ 124,442	\$ 98,729
Utility Capital Fund	(202,000)	·
	\$(77.558)	\$ 98.729
Land Trust Fund		
Due from		
General Revenue Fund	\$2,798	\$1,515
General Capital Reserve Fund		
Due from		
General Revenue Fund	\$ <u>1.775,528</u>	\$_1,890,684
Utility Reserve Funds		
Utility Capital		
Due from (to)		
General Revenue Fund	\$667.568	\$(1,213)

